

Top 10 Managed IT Services Companies - 2019

Businesses today rely on IT to manage their operations in an end-to-end manner. But the mission-critical nature of their operations makes them to not just depend on internal IT teams to tackle the unplanned downtime and security concerns but also work with IT specialists who can provide a helping hand in crunch times. This is where managed IT service provider (MSP) comes to the rescue.

With outstanding knowledge, expertise, and hands-on experience in areas such as IT orchestration, compliance, and security, MSPs help the modern organisations steer clear of the issues and execute their business in an optimised manner. These providers have the subject matter expertise that puts their clients in an advantageous position in staying ahead of the challenges and remaining competitive in the market.

CIO Applications Europe's annual list of top 10 managed IT services companies features Hertfordshire-based MSP, Genmar, which oversees the entire IT environment of its clients and helps them function more efficiently. Genmar specialises in offering tailored IT services based on client needs.

Another MSP that finds a place in the list is NGN, a regional system integrator. NGN can build a hybrid and private cloud using the clients' data centers as the basis.

With several innovative services and success stories up their sleeves, these enlisted companies are constantly proving their abilities in the managed IT services arena. We hope this issue of CIO Applications Europe helps you build the partnership you and your firm need to drive success.

We present to you CIO Applications Europe's "Top 10 Managed IT Services Companies 2019".

Genmar

recognized by CIOApplications magazine as



The annual listing of 10 companies that are at the forefront of providing Managed IT Services and transforming businesses



Joe Phillip
Managing Editor

Company:

Genmar

Website:

genmar.co.uk

Key Person:

James Moore
General Manager

Description:

Provides an assemblage of IT managed services to help organisations digitise their operations and effectively orchestrate migration initiatives

Genmar Congruence of Cloud and Security for IT Optimisation

One of the major roadblocks that organisations struggle to surpass during legacy to cloud migrations is the risk associated with security and compliance. Such IT infrastructural transitions are often hindered by the deficiency of tools and techniques that can streamline the migration processes while accounting for the necessary industrial security standards.

"Failing to include critical elements of security and compliance within an IT infrastructure harms business progress and negatively affects stakeholders in the long run," begins James Moore, General Manager of Genmar. "Most security concerns can be mitigated by safeguarding sensitive information from accidental or unauthorised access, thereby allowing firms to inherently adhere to IT compliance mandates."

James' words align with Genmar's result-oriented approach of tailoring the best Cloud Adoption Journey for its clients in accordance with each IT infrastructure, through the phases of planning, building, and ongoing business management. By adopting Microsoft Cloud platform's multifactor authentication or role-based control services, Genmar enhances the reliability, scalability, and security of clients' business processes.

Backed by its 23 years of proficiency in orchestrating managed IT services, Genmar can address the diverse IT demands of clients, right from hosted solutions to security authentication, voice, data, and hardware needs. The firm empowers businesses with the capability to not only initiate seamless migration of their legacy infrastructures to the cloud but also provide plug and play, bespoke solutions for their various business needs. In addition, Genmar's deep domain expertise in private cloud, public cloud, hosted desktop and apps, and SaaS enables it to deliver customised solutions at affordable prices, depending upon clients' business requirements and practices.

Such holistic approach to managed services has time and again proven to boost the efficiency and agility of enterprise IT environments,

promoting innovation and building trust among clients. The company assists a diverse range of businesses, including real estate and letting agencies, financial services, recruitment, legal services, accountants, and manufacturing organisations in identifying and implementing desired IT solutions. "Our 23 years of experience in managed services empowers us to devise a detailed plan for enterprise migration and timely

integration of relevant services to craft a precise solution that satisfies clients' IT requirements," adds James.

Genmar's holistic suite of services—ranging from managed services and onsite support to VOIP and workshop repairs—ensures that customers' IT environments are always resilient and secure. One of the firm's collaborations with an IT company can best demonstrate this capability. Genmar's client was passionate about achieving a contract of a large international bank, which required it to undergo a rigorous security audit; they opted for Genmar's services to review their documents and ensure compliance with industry regulations. The firm identified potential areas of concern and devised a detailed plan to resolve the flaws in their business practices. In addition, Genmar wrote bespoke IT policies and implemented those by modifying IT systems and services to ensure the necessary compliance prerequisites. Thanks to Genmar's services, the client was able to secure that contract and similar opportunities in the future.

Assimilating the importance of security concerns of clients, Genmar is evolving into a managed security service provider (MSSP) to safeguard organisations from cyber-attacks and data breaches. The company also aims to defend its clients' businesses from cyber vulnerabilities by performing stringent risk assessments and security monitoring. The company looks forward to expanding its portfolio of services by leveraging Windows Virtual Desktop in Azure and revolutionising modern business orchestration. "We continuously dedicate our efforts to running clients' business efficiently and helping them grow beyond their organisational objectives,"

concludes James. **CA**



JAMES MOORE